

# Postal Code 78723

# Residential Statistics



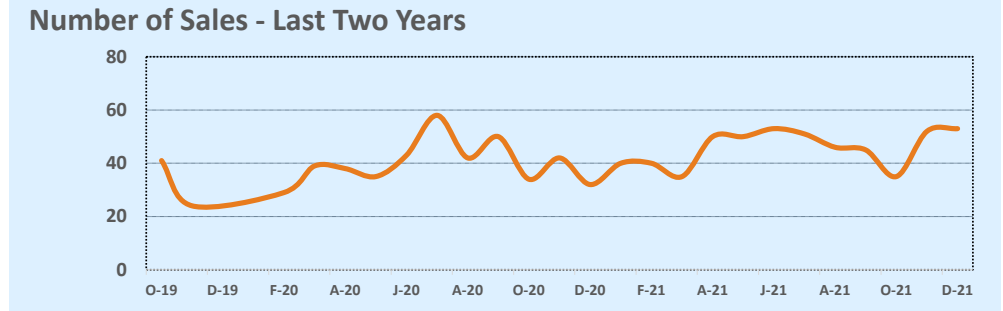
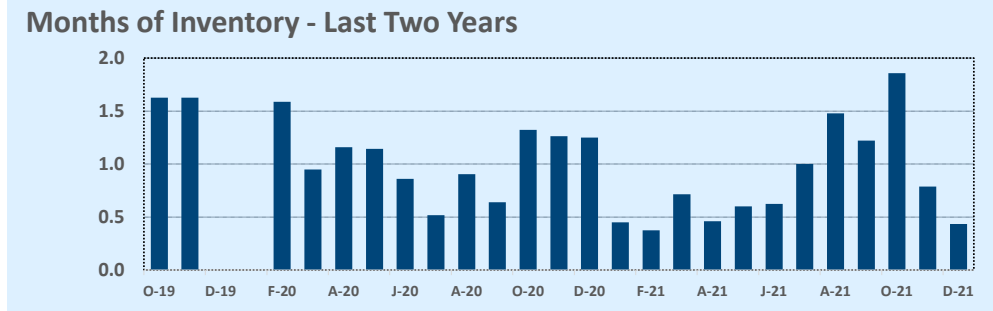
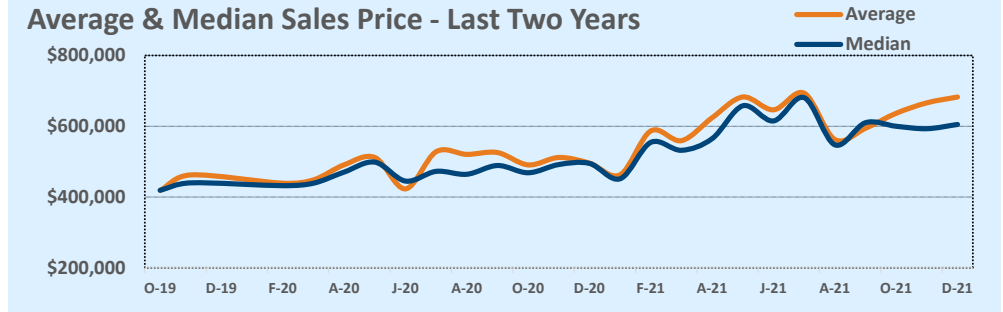
# November 2021

| Listings            | This Month   |              |               | Year-to-Date  |               |               |
|---------------------|--------------|--------------|---------------|---------------|---------------|---------------|
|                     | Nov 2021     | Nov 2020     | Change        | 2021          | 2020          | Change        |
| Single Family Sales | 41           | 28           | +46.4%        | 430           | 368           | +16.8%        |
| Condo/TH Sales      | 12           | 4            | +200.0%       | 120           | 98            | +22.4%        |
| <b>Total Sales</b>  | <b>53</b>    | <b>32</b>    | <b>+65.6%</b> | <b>550</b>    | <b>466</b>    | <b>+18.0%</b> |
| New Homes Only      | 11           | 3            | +266.7%       | 74            | 33            | +124.2%       |
| Resale Only         | 42           | 29           | +44.8%        | 476           | 433           | +9.9%         |
| Sales Volume        | \$36,179,650 | \$15,860,520 | +128.1%       | \$342,231,136 | \$228,867,660 | +49.5%        |
| New Listings        | 25           | 40           | -37.5%        | 642           | 550           | +16.7%        |
| Pending             | 34           | 12           | +183.3%       | 83            | 447           | -81.4%        |
| Withdrawn           | 2            | 3            | -33.3%        | 61            | 42            | +45.2%        |
| Expired             | --           | --           | --            | --            | --            | --            |
| Months of Inventory | 0.4          | 1.3          | -65.3%        | N/A           | N/A           | --            |

| Price Range          | This Month |           |           | Year-to-Date |            |           |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales      | DOM       |
| \$149,999 or under   | --         | --        | --        | 1            | --         | --        |
| \$150,000- \$199,999 | --         | --        | --        | 7            | 8          | 21        |
| \$200,000- \$249,999 | --         | 1         | 4         | 6            | 4          | 66        |
| \$250,000- \$299,999 | --         | --        | --        | 10           | 6          | 7         |
| \$300,000- \$349,999 | 1          | 1         | 116       | 10           | 20         | 27        |
| \$350,000- \$399,999 | 1          | 3         | 71        | 35           | 26         | 46        |
| \$400,000- \$449,999 | 2          | 2         | 8         | 36           | 36         | 35        |
| \$450,000- \$499,999 | 2          | 6         | 31        | 78           | 58         | 28        |
| \$500,000- \$549,999 | 2          | 3         | 7         | 69           | 74         | 19        |
| \$550,000- \$599,999 | 2          | 8         | 10        | 89           | 55         | 12        |
| \$600,000- \$699,999 | 5          | 11        | 25        | 146          | 120        | 17        |
| \$700,000- \$799,999 | 4          | 5         | 12        | 65           | 52         | 11        |
| \$800,000- \$899,999 | 3          | 3         | 34        | 40           | 41         | 17        |
| \$900,000- \$999,999 | 2          | 3         | 4         | 28           | 19         | 9         |
| \$1M - \$1.99M       | 1          | 7         | 9         | 21           | 30         | 6         |
| \$2M - \$2.99M       | --         | --        | --        | --           | --         | --        |
| \$3M+                | --         | --        | --        | 1            | 1          | 2         |
| <b>Totals</b>        | <b>25</b>  | <b>53</b> | <b>22</b> | <b>642</b>   | <b>550</b> | <b>20</b> |

| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Nov 2021   | Nov 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$645,981  | \$491,313 | +31.5% | \$595,438    | \$489,849 | +21.6% |
| List Price/SqFt      | \$376      | \$320     | +17.5% | \$356        | \$296     | +20.4% |
| Sold Price           | \$682,635  | \$495,641 | +37.7% | \$622,238    | \$491,132 | +26.7% |
| Sold Price/SqFt      | \$393      | \$322     | +22.1% | \$372        | \$297     | +25.3% |
| Sold Price / Orig LP | 103.9%     | 99.8%     | +4.1%  | 104.0%       | 99.4%     | +4.7%  |
| Days on Market       | 22         | 13        | +65.5% | 20           | 23        | -15.3% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Nov 2021   | Nov 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$595,900  | \$497,000 | +19.9% | \$565,000    | \$453,067 | +24.7% |
| List Price/SqFt      | \$371      | \$319     | +16.5% | \$356        | \$292     | +21.8% |
| Sold Price           | \$605,000  | \$494,950 | +22.2% | \$587,250    | \$460,000 | +27.7% |
| Sold Price/SqFt      | \$383      | \$322     | +18.8% | \$371        | \$296     | +25.5% |
| Sold Price / Orig LP | 101.0%     | 100.0%    | +1.0%  | 102.0%       | 100.0%    | +2.0%  |
| Days on Market       | 7          | 5         | +40.0% | 6            | 6         | --     |



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